



Webinars (Interim Report)

BioRES project overview

BioRES aims at introducing an innovative concept of Biomass Logistic and Trade Centres (BLTCs) in Serbia, Croatia, and Bulgaria based on cooperation with technology leaders from Austria, Slovenia, Germany, and Finland. The overall objective of BioRES is to increase market uptake of domestic supply chains for quality-controlled woody bioenergy products from sustainable forestry and wood residues by means of developing BLTCs as regional hubs.

Objective of webinars

Webinars on specific topics which are identified by the partner organisations REGEA, Serbia and BGBIOM aim to provide a resource efficient platform triggering interaction and cooperation between project partners and key actors in the three countries Serbia, Croatia and Bulgaria for joint learning as part of the BioRES communication concept.

The results of the webinars are incorporated in the project implementation activities and communicated and disseminated on the BioRES-website and via the partner's own networks.

Methodology

Each webinar is designed for 60-90 minutes. The time frame for implementing at least three webinars is from April 2015 until December 2016 according to the project management plan and Grant Agreement. The first webinar was designed as international webinar and held on April 14th, 2015 via the online platform "GoToMeeting" with the topic: "Essential criteria for identifying priority locations for setting-up Biomass Logistic and Trade Centres (BLTCs)". All participants permitted the recording of the webinar which was available as download for a certain time period.

On 25th March 2016 BGBIOM is organising a national webinar on how to raise awareness for benefits of developing local woody bioenergy value chains in the three identified priority locations in Bulgaria. In April 2016 Serbia and REGEA will organise a joint webinar with Serbian and Croatian participants. The topic is not determined yet.

Results of the webinars

1st international webinar: Criteria for identification of priority locations of BLTCs

15 participants from 7 countries contributed to the international webinar (Annex 1). The project partners discussed with four external experts (3 from implementing countries, 1 from Austria) the list of criteria for evaluating the optimum and most promising areas for setting up new BLTCs in order to reach 15 priority locations in Croatia, Serbia and Bulgaria as first milestone (see Report "Checklist for the selection of priority locations of new BLTCs in Bulgaria, Croatia and Serbia"). As result of the webinar the checklist was ammended by four

essential criteria that have to be fulfilled by all 15 priority locations for the establishment of new BLTCs:

1. FINANCE OPTIONS: existing interest of private investors/local authorities
2. MARKET DEMAND: existence of consumers
3. KNOWLEDGE: existing awareness of the population
4. SUPPLY: existing potential from private forests (does not apply for Bulgaria) and existing supply chains

Agenda of the International Webinar, April 14th organised by REGEA

FIRST PART (all partners)

10:00 – 10:05 Introduction of criteria for the selection of priority locations – (REGEA)

10:05 – 10:15 Presentation of 2 best practice examples – (BLTC in Leoben/AUSTRIA and Biomasa Nazarje d.o.o. /SLOVENIA)

10:15 – 10:30 Questions and Answers

SECOND PART (Croatia, Bulgaria, Serbia)

10:30 – 10:40 Overview of country specific issues (CROATIA)

10:40 – 10:50 Overview of country specific issues (SERBIA)

10:50 – 11:00 Overview of country specific issues (BULGARIA)

11:00 – 11:20 Open discussion on essential conditions and priority criteria

11:20 – 11:30 Conclusions and next steps (REGEA)

Annex 1: List of participants, 1st Webinar on April 14th, 2015

No	Name	Function	Organization/Country	E-mail
1	Tanja Solar	BioRES project manager	Lk-Stmk/Austria	tanja.solar@lk-stmk.at
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3	Christian Metschina	Expert for Energy and Biomass/project manager	Landeskammer für Land und Fortwirtschaft in Steiermark/Austria	christian.metschina@lk-stmk.at
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14	Kaloyan Petrov	Business owner	Business for trade with biomass boilers and pellets/Bulgaria	k_petrov@bmcgbg.org
15	Anna Aladjadjian	President BGIOM	BGIOM/Bulgaria	anna@au-plovdiv.bg